

JACK HENRY LENDING

# Jack Henry Loan Marketplace<sup>SM</sup> – Networks

*The Industry's Only Trading-as-a-Service Solution*



In a market with over 20,000 financial institution participants transacting over \$1T annually, having scale and trading efficiency is paramount to success. However, because of a growing gap of technological resources and investment as well as a lack of a scaled capital markets team, not all participants and networks of trading partners get to share in that success equally.

When you choose Jack Henry Loan Marketplace – Networks, you'll get the scale and trading efficiency you need. You'll get the proven success of the Jack Henry Loan Marketplace platform (which has over 1,000 organizations and hundreds of millions in closed transactions across all loan asset classes) and the loan trading and participation industry's only "Trading-as-a-Service" (TaaS) solution. Networks provides a completely white-labeled platform with access to all of the Jack Henry Loan Marketplace trading technology, including a branded private marketplace, customizable onboarding, client management tools, and more.

## Why use TaaS for trading and participation?

While legacy providers have offered varied white-labeled options like loan listing ads or dated diligence rooms, those have led to limited benefits. With the key functionality of TaaS, partners benefit from an end-to-end solution that:

- **Maintains brand recognition.** Deliver a fully customizable experience for your clients with your logos, colors, contracts/agreements, and even custom domains!
- **Broadens and strengthens your trading network.** Bring existing and new trading clients to your trading platform while passively benefiting from deal flow across other networks and maintaining your branded experience.
- **Improves digital capabilities.** Create a truly digital presence for your loan sale, participation, or purchase needs.

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- **Scales trading management.** Leverage an established trading infrastructure for communication and document transfer activities as well as client management tools, sales team demo environments, and other enhanced features for data analysis and prospecting.
- **Leverages existing investments.** Benefit from the continued growth of other network partners; and save time, money, and effort by accessing the modern technology and continued investment that powers the Jack Henry Loan Marketplace platform.



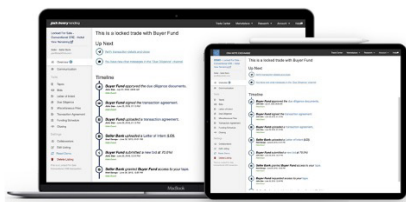
Benefit from the continued growth of other network partners.

### Who should use networks?

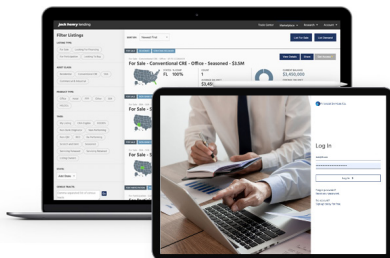
- Smaller networks of community institutions that need the technology and scale.
- Non-bank lenders and technology providers that see liquidity and growth through a branded trading experience as a value differentiator.
- Large financial institutions, brokers, and other scaled entities that want a partner to drive the proven development of a modern trading platform.

### A quick look at the solution:

**Leverage deal flow and growth across networks.**



**A fully branded experience from login to transaction close.**



**Access to the most modern data research platform on the market.**



To learn more about Jack Henry Lending, visit [jackhenry.com/lending](http://jackhenry.com/lending), or [contact us](#).